

Borders Books UK, St Columb Major Business Park, near Newquay

Client

Borders Books UK

Services Provided

Industrial Agency

Timescale

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Alder King Contact



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The Project

Cornish Brewer secures Borders Books' Unit

Alder King was asked to produce a marketing report with regard to letting 100,000 sq ft of distribution space on the St Columb Major Business Park, near Newquay.

Thereafter we were instructed to market the distribution centre. Alder King negotiated the assignment of the leases on warehouse units 1 and 2 on the park to St Austell Brewery, at an undisclosed rent. The units were previously occupied by Borders Books UK.

St Austell Brewery was founded in St Austell in 1851 and has since become one of the largest private companies in Cornwall.

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The company is also one of the largest employers in Cornwall, where most of its 170 pubs and hotels are located. This was the biggest industrial leasehold deal completed in Cornwall in 2009.

Tim Smart, head of agency in Cornwall for Alder King, commented: "We are delighted to have secured St Austell Brewery as the new occupier. Acquiring this distribution centre will bring further employment opportunities for the region"

James Staughton, Managing Director at St Austell Brewery, said: "This is very exciting news for us. The new Regional Distribution Centre is modern, spacious and well designed. It will enable us to further improve our service standards to the 2,000 pubs, hotels, restaurants and other licensed premises we supply in Cornwall and to help maintain our position as the leading wholesale supplier in the region."

The Columb Major Business Park stands on 7.3 acres and is located adjacent to the A39, half a mile from St Columb Major. It is an established industrial and distribution centre, due to its excellent transport links. The business park is three miles south of Newquay Airport and three miles from the A30 dual carriageway. The scheme is also ideally located to reach North Cornwall via the A39, yet close to the A30 which provides access to the national motorway network.